## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended June 30, 2006
2. SEC Identification Number AS093046
3. BIR Tax Identification No. 003-831-302-000
4. Exact name of issuer as specified in its charter ALLIANCE GLOBAL GROUP, INC.
5. METRO MANILA, PHILIPPINES

Province, country or other jurisdiction of incorporation or organization
6. (SEC Use Only)

Industry classification code
7. $20^{\text {th }}$ Floor, IBM Plaza, Eastwood City CyberPark

188 E. Rodriguez Jr. Ave., Bagumbayan, 1110 Quezon City
Address of principal office
8. (632) 91129-49 to $\mathbf{5 2}$

Registrant's telephone number, including area code
9. Securities registered pursuant to Sections 8 and 12 of the SRC, or secs. 4 and 8 of the RSA

Title of Each Class Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding

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Common 2,205,181,000 shares
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10. Are any or all of these securities listed on a Stock Exchange? Yes, on Philippine Stock Exchange.
11. (a) AGI has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months.
(b) AGI has been subject to such filing requirements for the past ninety (90) days.

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

Attachment 1 - Consolidated Balance Sheets<br>Attachment 2 - Consolidated Income Statement<br>Attachment 3 - Consolidated Statement of Changes in Equity<br>Attachment 4 - Consolidated Statement of Cash Flows<br>Attachment 5 - Aging Schedule of Trade and Other Receivables<br>Under Current Assets

The 2006 interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the Philippines as set forth in PFRSs. The same accounting policies and methods of computation as in December 31, 2005 audited financial statements have been applied. In compliance with the pronouncements of the Accounting Standards Council (the accounting standards setting body in the Philippines) and the regulations of the SEC, the Company and subsidiaries have adopted all the relevant standards (PFRSs) for the first time in 2005, and such were effected in the 2005 yearend statements but not required in that year's interim statements. While there are new accounting standards effective 2006, such have not been and are not yet required to be adopted in these interim statements. The applicable new accounting standards will be adopted in the preparation of the year-end financial statements.

The interim consolidated financial statements comprise the financial statements of the Company and its subsidiaries. The financial statements of subsidiaries are prepared for the same accounting period as the parent company, using consistent accounting policies. The consolidated financial statements are presented in Philippine pesos, the Group's functional currency, and all values represent absolute amounts except when otherwise indicated.

Accounting estimates and assumptions are used in preparing these statements. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from these estimates.

For a more thorough understanding of the accounting policies used in the preparation of the financial statements, reference should be made to the last year-end audited consolidated financial statements, particularly the notes thereto.

In the normal course of business, there were inter-company transactions among the Company and its subsidiaries and these were eliminated in consolidation. Subsidiaries are consolidated from the date the Company obtains control. The difference between the cost of investments and the Company's proportionate share in the underlying net assets of a subsidiary at date of acquisition is carried as goodwill and included in Other Non-Current Assets in the consolidated balance sheets.

During the interim period, there were no other known items -such as trends, demands, commitments, events or uncertainties- affecting assets, liabilities, equity,
sales, revenues, net income or cash flows that were unusual because of their nature, size, or incidents, and that will result in or that are reasonably likely to result in the liquidity increasing or decreasing in any material way, or that would have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations. The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments. There were no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of obligation; no material off-balance sheet transactions, arrangements, obligations, and other relationships of the Company with unconsolidated entities or other persons created during the interim period.

The Group's operating businesses are categorized into three segments:
o Food and beverage business - includes the (1) quick service restaurant operations,
(2) operations of the foreign-based subsidiaries that handle the manufacture and international distribution of food products, and (3) trade and distribution, which is temporarily held in abeyance.
o Glass container manufacturing -produces flint glass bottles and jars based on customers' specifications.
o Real estate business - is the development of real estate, and lease of properties.
Comparative interim results per segment were as follows:

|  | Revenues |  | Results Before Tax |  |
| :--- | ---: | ---: | ---: | :--- |
| (In Millions) | 2006 | 2005 | 2006 | 2005 |
| Sales: |  |  |  |  |
| Food and Beverage | $3,134.3$ | $3,966.7$ | 42.1 | 26.7 |
| Glass Manufacturing | 150.9 | 170.4 | -14.3 | 26.8 |
| Real Estate | 220.7 | 199.6 | 31.1 | 10.4 |
|  | $3,505.9$ | $4,336.7$ | 58.9 | 63.9 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Key Performance Indicators
Presented below are the top five (5) key performance indicators of the Company and subsidiaries:
S1 S1

20062005
Sales growth $-19 \% \quad 150 \%$
Net income growth $40 \% \quad-17 \%$
Net income rate $\quad 7 \%$ 3\%
Return on investment $\quad 2 \%$ 1\%
Current ratio $2.8: 1 \quad 1.7: 1$
o Sales growth - measures the percentage change in sales over a designated period of time. Performance is measured both in terms of amount and volume, where applicable.
o Net income growth - measures the percentage change in net income over a designated period of time
o Net income rate- computed as percentage of net income to revenues measures the operating efficiency and success of maintaining satisfactory control of costs
o Return on investment [or capital employed] - the ratio of net income to total assets - measures the degree of efficiency in the use of resources to generate net income
o Current ratio - computed as current assets divided by current liabilities measures the ability of the business to meet its current obligations. To measure immediate liquidity, quick assets [cash, marketable securities, accounts receivables] is divided by current liabilities.

## Results of Operations

The first half of the year resulted in P227 million net income, or 40\% higher than P162 million reported for the same period last year. This was primarily attributed to the investment income in an associate which jumped from P119 million to P179 million this year, plus dividend income received in the second quarter this year.

Sales of goods and services were registered at 19\% lower this year because the trading and distribution business is still being held in abeyance. The quick service restaurant operations, however, reported $19 \%$ increase in sales as a result of successful marketing initiatives, menu price increase in March, and additional licensees during the period. Pik-Nik canisters sold during the period likewise improved slightly because of 18\% combined growth in US and Latin America, despite 9\% decline in Asia. Sales of glass containers, on the other hand, went down by $11 \%$, because there is still no production activity in the glass plant due to the ongoing furnace cold repair and machinery upgrade, and its stockpile before the shutdown has been depleted already.

Costs and expenses went down by $20 \%$ from a year ago because of the lower sales. Further, despite the rising prices of raw materials, fuel and electricity, other items remained controlled. Sales-based expenses like advertising and promotions and service fees were contained at increases of $2 \%$ and $6 \%$, respectively. The glass plant incurred maintenance costs and depreciation during the period, although there was still no production activity.

Interest earned on money placements increased operating income by P64 million this semester and P54 million a year ago. Finance costs were incurred primarily by the quick service restaurant business on its loans and preferred shares.

Other Income (charges)-others included gain (loss) in closure of McDonald's stores, including separation pay to employees, forfeited advances and deposits to lessors, and net book values of property and equipment written off. The account also included gain on non-product sales like delivery charges, party fees, and other items (including Barbie hot wheels, Hello Kitty stampers, HK Disneyland, cars in 2006 and Playdoh, Big Mac CDs, Pokemon, prosperity lucky charm in 2005)

Income tax expense totaled P14 million this semester as compared to P26 million a year ago.

Financial Condition
Consolidated total assets amounted to P14.5 billion and P14.53 billion as of endJune and last year-end, respectively.

Cash and cash equivalents decreased by P177 million from last year-end to total P1.3 billion by end-June. The items affecting this account were presented in detail in the consolidated statement of cash flows.

Receivables went down from P1.4 billion last year-end to P871 million this endJune. The deposit on machinery and equipment at the Sta. Rosa complex had already been applied to billings during the semester.

Inventories decreased from P587 million to P403 million because the McDonald's food items in-transit last year-end were delivered and used up already, and the bulk of the glass containers that were stocked up last year-end were sold in the first half.

Prepayments and other current assets went up from P306 million to P418 million due to additional input vat from the billing of machinery and equipment mentioned earlier, plus creditable withholding tax from stores rental income.

Investment property increased from P2.0 billion to P2.6 billion primarily because of machinery and equipment at Sta. Rosa manufacturing complex that were billed by the supplier (and applied against the deposit thereon) during the period.

Other non-current assets went up from P510 million to P538 million because of security deposits made on asset purchases and to lessors of the McDonald's business.

Trade and other payables went down from P1.3 billion to P1.2 billion primarily because of P61 million reduction in the accounts and accruals from the quick service restaurant business.

Long-term notes payable represented the cash equivalent of balance of US\$12 million loan from MRO, payable 20 years from March 15, 2005. The note earns interest at $10 \%$ p.a.

Current ratios remain relatively the same at $3: 1$ as of end-June and as of last year-end. Debt-to-equity ratios remained low at $0.23: 1$ and $0.25: 1$ for end-June and end-December, respectively.

## Prospects for the future

The quick service restaurant business is expected to contribute the biggest chunk this year. Real estate activities are likewise expected to contribute additional revenues, particularly the McKinley Hill project in Fort Bonifacio. Rental revenues from
the manufacturing complex would boost up net income by second half of the year. The improvement of glass facilities was completed in July, and the rebuilt glass furnace was fired up in second half of July. With upgraded glass plant facilities, higher production efficiency is expected to be achieved that would translate to improved gross profit.

AGI intends to continue financing its ongoing real estate activities and capital expenditures from internally generated funds.

With the volatile state of economy, AGI is still considering a modest growth this year.

## Others

There were no known material events subsequent to the end of the interim period that would have a material impact in the interim period.

There were no significant elements of income or loss that did not arise from continuing operations; and no seasonal aspects that had a material effect on the financial conditions or results of operations.

## SIGNATURE

Pursuant to the requirements of Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## Alliance Global Group, Inc.

Issuer
By:


DINA INTING
First Vice President for Finance \& Corporate Information Officer
(Duly Authorized Officer)
August 21, 2006

| ASSETS | 30-Jun-2006 | $\begin{array}{r} \text { 31-Dec-2005 } \\ \text { Audited } \end{array}$ |
| :---: | :---: | :---: |
| CURRENT ASSETS |  |  |
| Cash and cash equivalents | 1,270,538,434 | 1,447,604,381 |
| Trade and other receivables - net | 871,000,379 | 1,434,994,261 |
| Financial assets at fair value through profit or loss | 95,567,254 | 97,254,103 |
| Inventories - net | 402,909,848 | 586,780,754 |
| Property development costs | 366,523,916 | 366,523,916 |
| Prepayments and other current assets | 417,994,946 | 305,622,811 |
| Total Current Assets | 3,424,534,777 | 4,238,780,226 |
| NON-CURRENT ASSETS |  |  |
| Trade and other receivables - net | 131,796,708 | 131,796,708 |
| Available-for-sale financial assets - net | 43,749,460 | 43,749,460 |
| Investments in an associate and interest in joint venture | 3,968,632,341 | 3,835,690,198 |
| Property, plant and equipment - net | 1,949,030,114 | 1,907,210,107 |
| Investment property - net | 2,602,558,586 | 2,012,894,706 |
| Deferred tax assets - net | 193,113,966 | 193,580,145 |
| Goodwill | 1,653,165,188 | 1,653,165,188 |
| Other non-current assets - net | 537,720,754 | 509,690,160 |
| Total Non-current Assets | 11,079,767,117 | 10,287,776,672 |
| TOTAL ASSETS | 14,504,301,894 | 14,526,556,898 |
| LIABILITIES AND EQUITY |  |  |
| CURRENT LIABILITIES |  |  |
| Trade and other payables | 1,193,382,943 | 1,300,782,128 |
| Advances from related parties | 19,183,602 | 42,237,802 |
| Income tax payable | 19,288,353 | 10,903,794 |
| Total Current Liabilities | 1,231,854,898 | 1,353,923,724 |
| NON-CURRENT LIABILITIES |  |  |
| Long-term notes payable | 961,152,118 | 1,061,224,157 |
| Redeemable preferred shares | 218,592,771 | 206,232,579 |
| Retirement benefit obligation | 94,088,634 | 86,685,584 |
| Other non-current liabilities | 254,152,243 | 243,711,969 |
| Total Non-current Liabilities | 1,527,985,766 | 1,597,854,289 |
| Total Liabilities | 2,759,840,664 | 2,951,778,013 |
| EQUITY |  |  |
| Equity attributable to equity holders of the parent company |  |  |
| Capital stock | 2,205,181,000 | 2,205,181,000 |
| Additional pai-in capital | 5,232,877,999 | 5,232,877,999 |
| Subscriptions receivable | $(986,612,492)$ | $(986,612,492)$ |
| Accumulated translation adjustments | 23,145,684 | 32,541,532 |
| Share in translation adjustments of an associate | $(26,589,703)$ | $(26,589,703)$ |
| Revaluation reserves | 3,895,661 | 3,895,661 |
| Retained earnings | 4,424,020,928 | 4,242,723,735 |
|  | 10,875,919,077 | 10,704,017,732 |
| Minority interest | 868,542,153 | 870,761,153 |
| Total Equity | 11,744,461,230 | 11,574,778,885 |
| TOTAL LIABILITIES AND EQUITY | 14,504,301,894 | 14,526,556,898 |

# ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF INCOME <br> FOR THE PERIODS ENDED JUNE 30 <br> (Amounts in Philippine Pesos) 

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | QUARTER | YEAR-TO-DATE | QUARTER | YEAR-TO-DATE |
|  |  |  | As previously reported |  |
| REVENUES |  |  |  |  |
| Sale of goods | 1,584,086,136 | 3,285,209,556 | 2,017,392,450 | 4,137,166,257 |
| Rendering of services | 111,668,756 | 220,666,365 | 100,131,628 | 199,599,323 |
|  | 1,695,754,892 | 3,505,875,921 | 2,117,524,078 | 4,336,765,580 |
| COST OF SALES AND SERVICES |  |  |  |  |
| Cost of sales | 1,440,200,335 | 2,984,883,942 | 1,858,228,472 | 3,785,864,095 |
| Cost of services | 69,006,705 | 138,056,130 | 55,543,797 | 116,756,094 |
|  | 1,509,207,040 | 3,122,940,072 | 1,913,772,269 | 3,902,620,189 |
| GROSS PROFIT | 186,547,852 | 382,935,849 | 203,751,809 | 434,145,391 |
| OTHER OPERATING INCOME (EXPENSES) |  |  |  |  |
| Other operating income | 18,333,657 | 64,396,285 | 28,475,284 | 54,311,395 |
| Administrative expenses | $(114,906,852)$ | $(219,309,997)$ | $(107,041,988)$ | $(227,344,678)$ |
| Selling expenses | $(69,853,294)$ | $(137,824,923)$ | $(67,613,552)$ | $(130,341,660)$ |
|  | $(166,426,489)$ | $(292,738,635)$ | $(146,180,256)$ | $(303,374,943)$ |
| OTHER INCOME (CHARGES) |  |  |  |  |
| Equity in net earnings of an associate and a joint venture | 41,392,000 | 178,618,403 | 50,060,114 | 119,469,456 |
| Finance costs | $(37,587,296)$ | $(63,839,163)$ | $(27,563,830)$ | $(39,988,461)$ |
| Others | 27,408,680 | 33,842,728 | $(57,410,668)$ | $(34,304,816)$ |
|  | 31,213,384 | 148,621,968 | $(34,914,384)$ | 45,176,179 |
| INCOME BEFORE TAX | 51,334,747 | 238,819,182 | 22,657,169 | 175,946,627 |
| TAX EXPENSE | 2,366,282 | 14,064,729 | 1,534,472 | 26,574,350 |
| NET INCOME | 48,968,465 | 224,754,453 | 21,122,697 | 149,372,277 |
| Attributable to: |  |  |  |  |
| Equity holders of the parent company | 61,735,181 | 226,973,453 | 43,728,078 | 161,723,168 |
| Minority interest | $(12,766,716)$ | $(2,219,000)$ | $(22,605,381)$ | $(12,350,891)$ |
| Earnings per share for the Net Income Attributable to the equity holders of the parent company | 0.03 | 0.10 | 0.02 | 0.07 |

## ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY <br> FOR THE PERIODS ENDED JUNE 30, 2006 <br> (Amounts in Philippine Pesos)

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | QUARTER | YEAR-TO-DATE | QUARTER | EAR-TO-DATE |
|  |  |  | As previously reported |  |
| EQUITY ATTRIBUTABLE TO EQUITY HOLDERS |  |  |  |  |
| OF PARENT COMPANY: |  |  |  |  |
| Capital Stock |  |  |  |  |
| Balance at beginning of period | 2,205,181,000 | 2,205,181,000 | 2,205,181,000 | 2,004,710,000 |
| Issuance during the period | - | - | - | 200,471,000 |
| Balance at end of period | 2,205,181,000 | 2,205,181,000 | 2,205,181,000 | 2,205,181,000 |
| Additional Paid-in Capital |  |  |  |  |
| Balance at beginning of period | 5,232,877,999 | 5,232,877,999 | 5,250,015,367 | 4,448,131,367 |
| Issuance (charges) during the period |  | - | $(1,297,858)$ | 800,586,142 |
| Balance at end of period | 5,232,877,999 | 5,232,877,999 | 5,248,717,509 | 5,248,717,509 |
| Subscriptions Receivable |  |  |  |  |
| Balance at beginning of period | $(986,612,492)$ | $(986,612,492)$ | (1,501,177,492) | $(999,999,992)$ |
| Net additions during the period |  |  |  | $(501,177,500)$ |
| Balance at end of period | (986,612,492) | $(986,612,492)$ | (1,501,177,492) | (1,501,177,492) |
| Accumulated Translation Adjustments |  |  |  |  |
| Balance at beginning of period | 15,569,186 | 32,541,532 | 52,497,570 | 61,346,240 |
| Currency translation adjustments during the period | 7,576,498 | $(9,395,848)$ | $(263,286)$ | (9,111,956) |
| Balance at end of period | 23,145,684 | 23,145,684 | 52,234,284 | 52,234,284 |
| Share in Translation Adjustments of an Associate |  |  |  |  |
| Balance at beginning of period | $(23,580,784)$ | $(26,589,703)$ | 12,321,105 | 12,321,105 |
| Currency translation adjustments during the period | $(3,008,919)$ | - | - |  |
| Balance at end of period | $(26,589,703)$ | $(26,589,703)$ | 12,321,105 | 12,321,105 |
| Revaluation reserves | 3,895,661 | 3,895,661 |  |  |
| Retained Earnings |  |  |  |  |
| Balance at beginning of period | 4,407,962,007 | 4,242,723,735 | 2,112,588,815 | 1,994,593,725 |
| Change in accumulated equity share | $(45,676,260)$ | $(45,676,260)$ |  |  |
| Net income | 61,735,181 | 226,973,453.10 | 43,728,078 | 161,723,168 |
| Balance at end of period | 4,424,020,928 | 4,424,020,928 | 2,156,316,893 | 2,156,316,893 |
|  |  |  |  |  |
| MINORITY INTEREST |  |  |  |  |
| Balance at beginning of period | 881,308,869 | 870,761,153 | 1,727,630,164 |  |
| Share at acquisition |  |  |  | 1,717,375,674 |
| Share in net income of subsidiary | (12,766,716) | $(2,219,000)$ | $(22,605,381)$ | (12,350,891) |
| Balance at end of period | 868,542,153 | 868,542,153 | 1,705,024,783 | 1,705,024,783 |
| TOTAL EQUITY | $\underline{\text { 11,744,461,230 }}$ | 11,744,461,230 | 9,878,618,082 | 9,878,618,082 |

## ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED JUNE 30, 2006

(Amounts in Philippine Pesos)


ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES AGING SCHEDULE OF TRADE AND OTHER RECEIVABLES

UNDER CURRENT ASSETS
JUNE 30, 2006

## TRADE RECEIVABLES

| Current/not yet due | $214,830,397$ |
| :--- | ---: |
| $1-30$ days overdue | $12,619,200$ |
| $31-60$ days overdue | $8,924,141$ |
| over 60 days overdue | $355,059,383$ |

OTHER RECEIVABLES

TOTAL

LESS ALLOWANCE FOR IMPAIRMENT
51,783,112
NET

