

AGI Group Structure





Number 1 in townships Number 1 in BPO office Number 1 in the liquor industry Emperador Brandy is world leader in terms of volume

Most profitable integrated resort

Number 2 in quick-service restaurants segment

Key Points

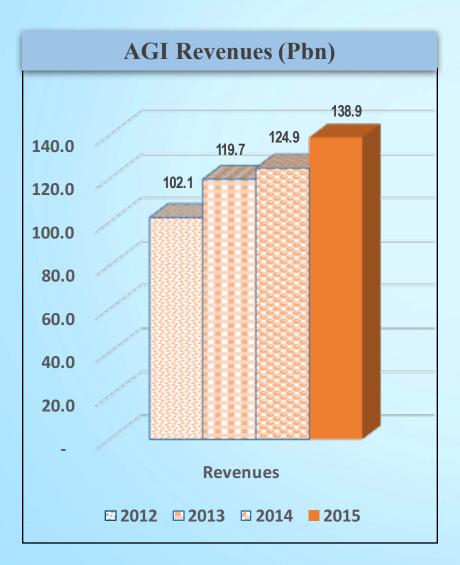


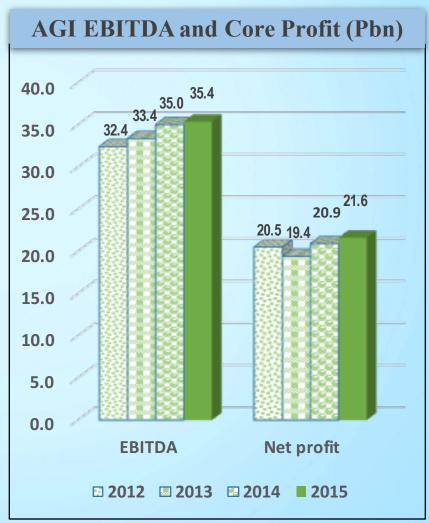
- AGI posted record performance in 2015.
- All units maintained key positions in respective sectors:
 - ✓ MEG leader in township development, BPO-driven office segment.
 - ✓ EMP dominates liquor market.
 - ✓ RWM most profitable integrated resort.
 - ✓ GADC strong position in the QSR segment.
 - ✓ AGI leading player in the hotel industry.
- Unrelenting expansion to secure future growth.
- Aggressive domestic growth strategy aligned with the government's thrust.
- Expanding global presence.
- Healthy balance sheet.

Alliance Global Group Inc.

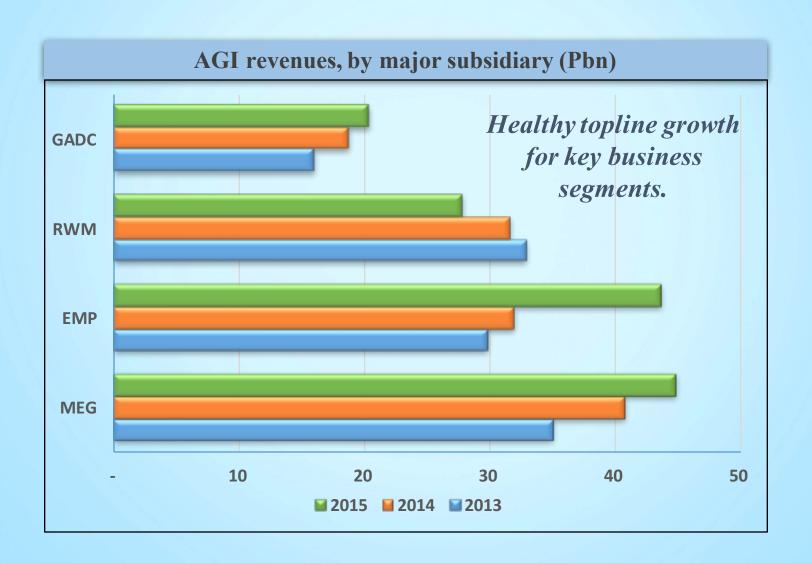
2015 Performance Review

AGI: Posting record core performance Alliance Global

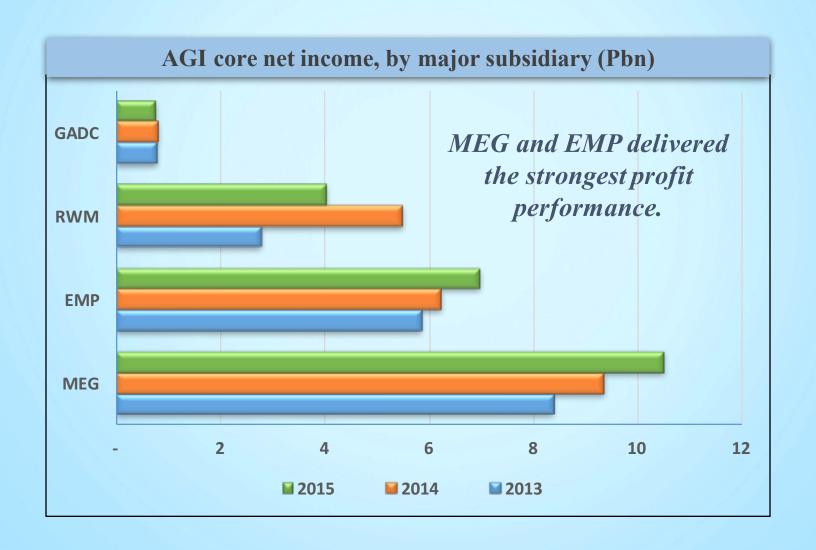






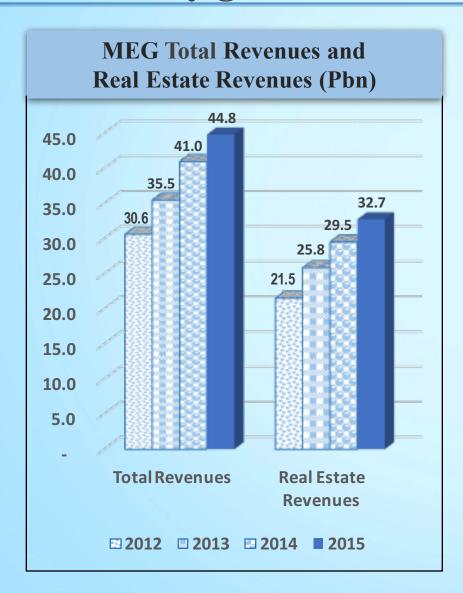


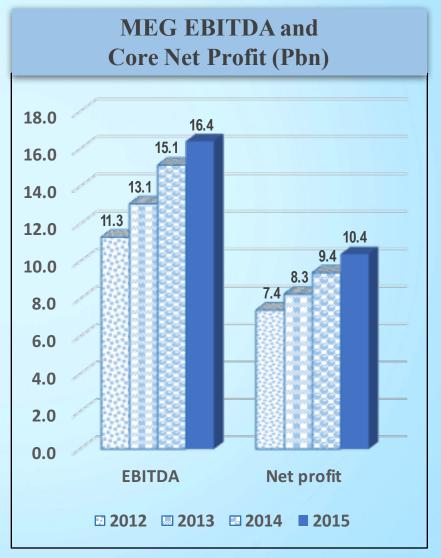




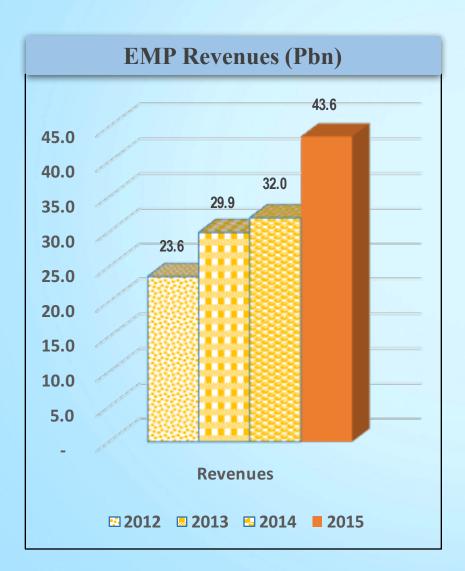
MEG: Steady growth momentum Alliance Global

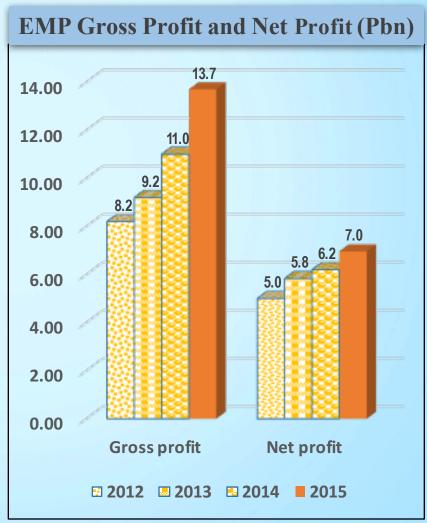






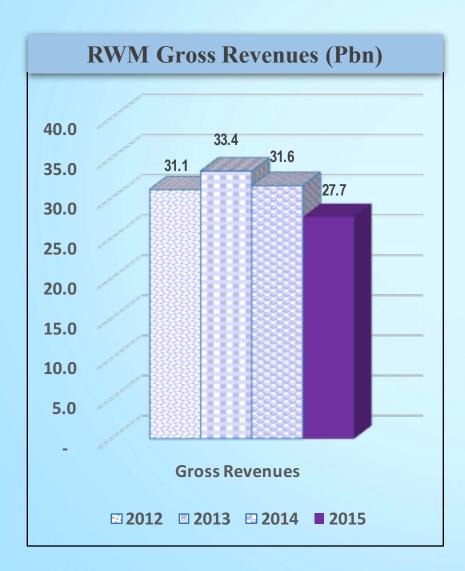


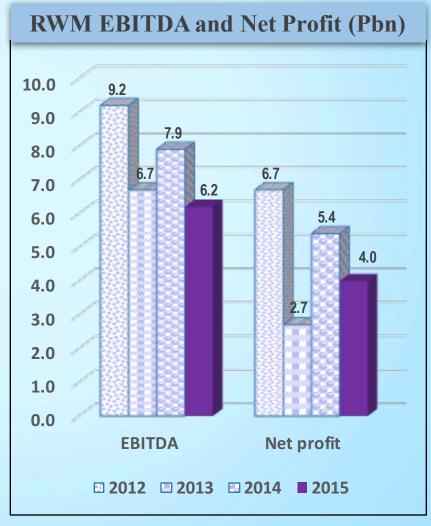




RWM: Maintaining profitability amidst a challenging environment

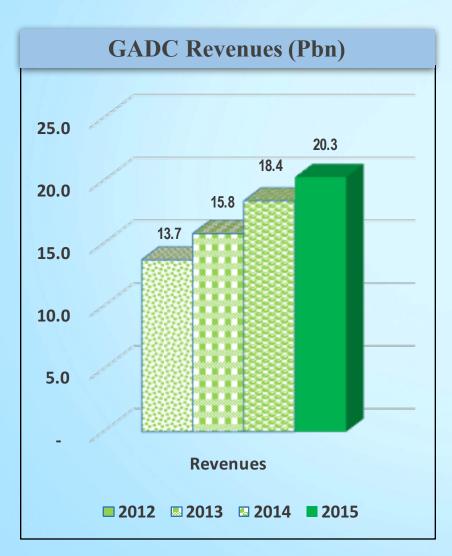


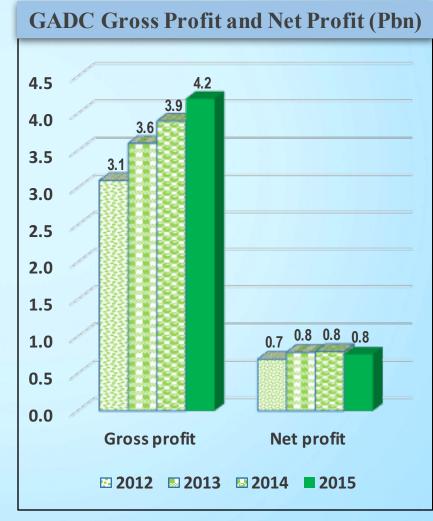




GADC: Growth supported by store expansion program





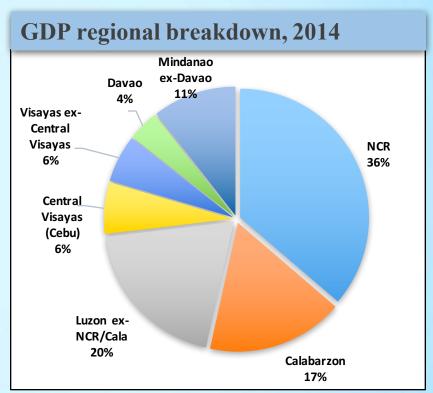


Alliance Global Group Inc.
Growth Initiatives

Key thrusts of the new government



- Going for inclusive growth.
- Accelerating infrastructure spending and addressing PPP bottlenecks.
- Further growing the tourism sector.



Source: Philippine Statistical Authority.

"In the field of tourism, we shall construct more access roads and tourism gateways to service centers and tourist sites."

-President Rodrigo R. Duterte

AGI's Domestic Growth Initiatives







AGI's domestic growth strategy is closely aligned with the planned undertakings of the Duterte Administration.











Maintaining MEG's lead in the BPO

office segment

ALLIANCE GLOBAL





Continuing pursuit of AGI's tourism development projects



From
3,000
room keys



To 12,000 room keys
By 2020

AGI aims to reinforce its lead position in the hotel industry.



Marriott Hotel Newport City



Richmonde Hotel Iloilo Business Park



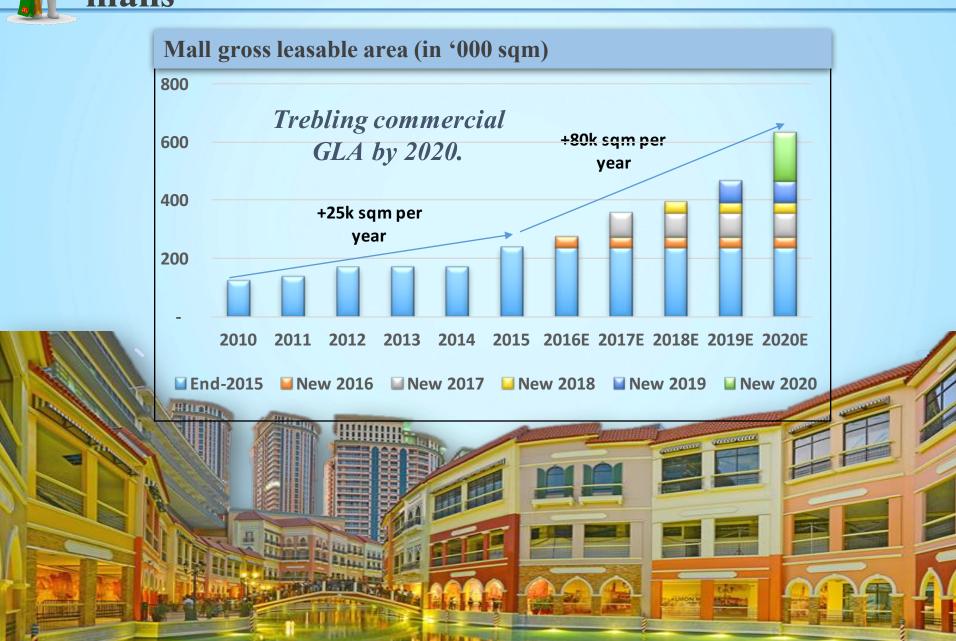
Twin Lakes Tagaytay

Oceanway Residences Boracay Newcoast



Further growing MEG's lifestyle malls







Adding more McDonald's stores throughout the country



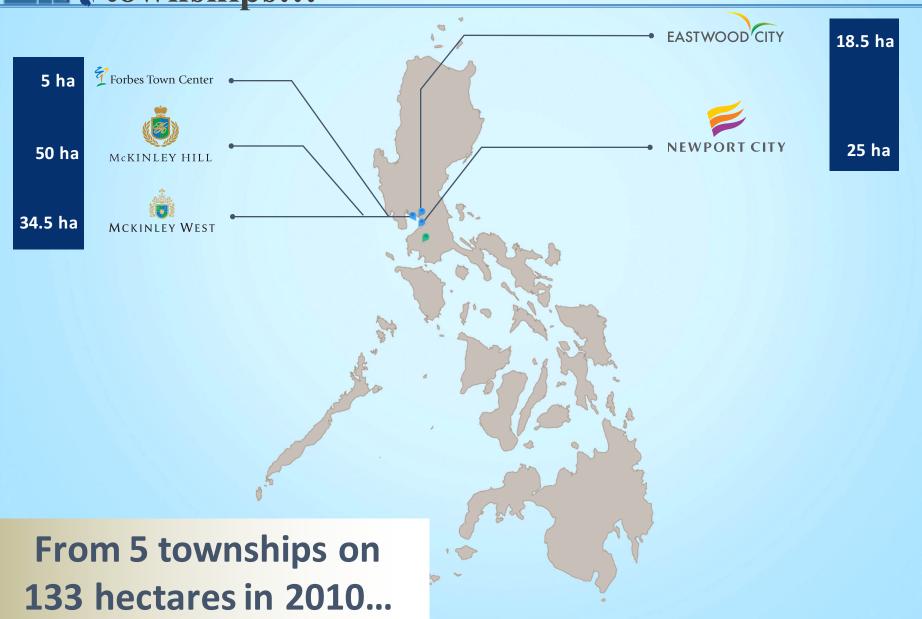
GADC to open 400 new stores to grow the McDonald's network to 900 branches.



Pursuing expansion of MEG's

townships...







...all over the Philippines





Megaworld GERI Suntrust



Growing EMP's distribution network throughout the country Alliance Global

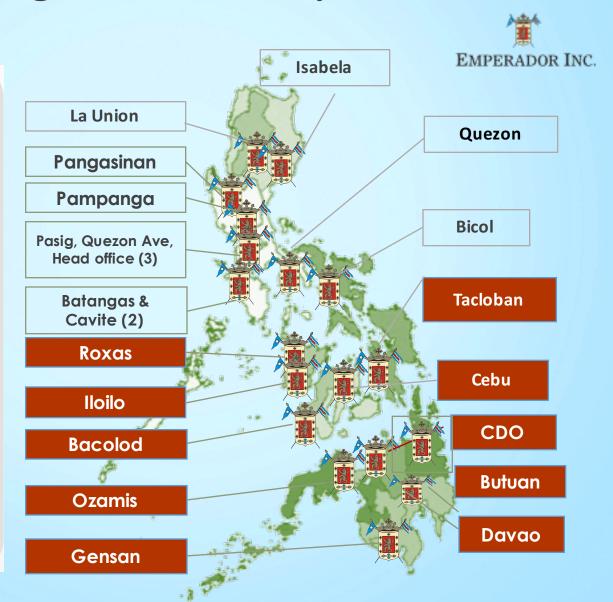


21 Sales Offices **Nationwide**

Competitive edge: distribution strength across the archipelago

Robust sales & distribution coverage of ~111,000 accounts nationwide

~100,000 sari-sari stores all over the country



AGI's Overseas Growth Initiatives





AGI is undertaking a globalization strategy through Emperador, now a true global player in the spirits sector.



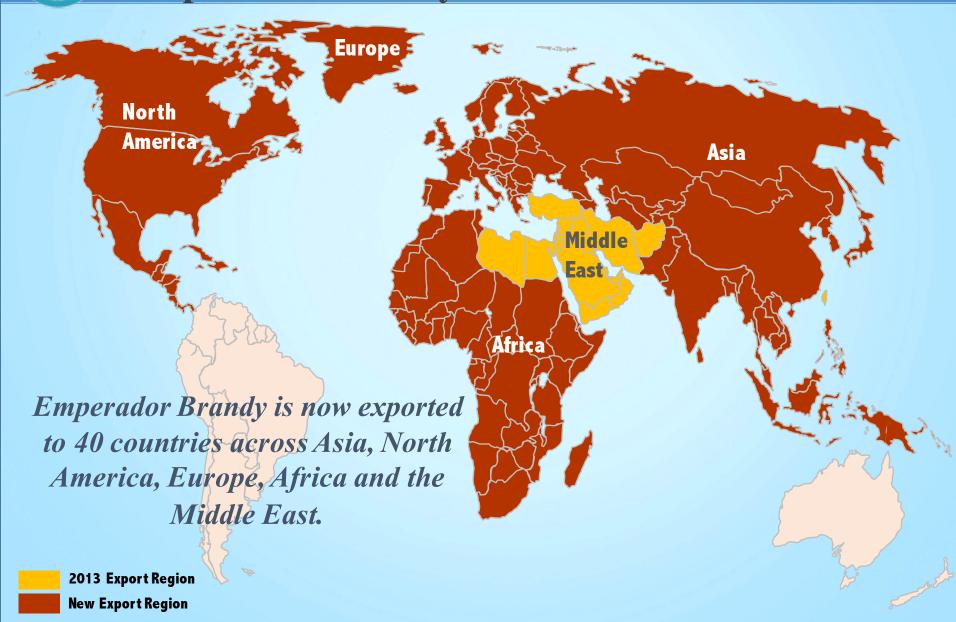
Expanding EMP's global footprint thru Whyte & Mackay, Fundador Alliance Global





Widening market reach for Emperador Brandy



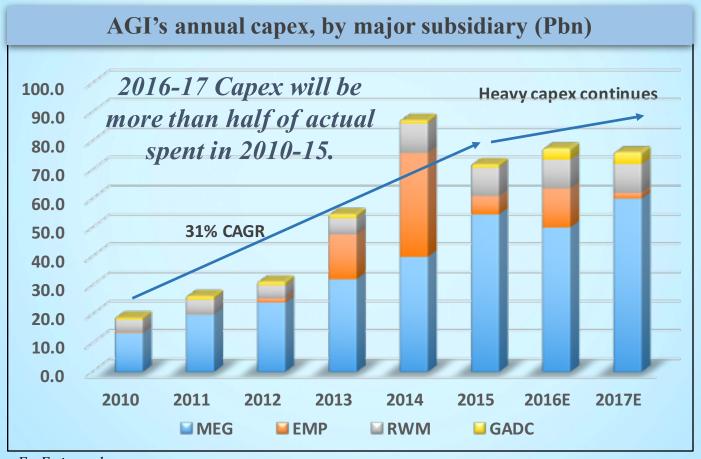




AGI's capex program remains

aggressive





E - Estimated.

Despite this, AGI's net debt/equity at 25% is among the <u>lowest</u> vs peer listed Philippine conglomerates.

"We have already laid out the foundation and made significant investments across all our business segments, both here and abroad, in order to future-proof our growth."

-AGI Chairman Andrew L. Tan









Thank you.